

# Global Clinical Research Organization

## THE BACKGROUND

Sponsor awards a Mid-size Global CRO a new project requiring them to hire 56 Sr. CRA's and 4 Clinical Project Managers with 5 years of Oncology experience to support sites throughout the US and Eastern Canada for a Phase III Oncology Trial.

The ability to source and engage highly skilled specialists within 90 days was a fundamental requirement due to timeline sensitivity. The client hired a specialized staffing provider to ensure all timelines and budget requirements were met.

## THE SOLUTION

OnPoint leveraged 20 years of experience and a network of industry contacts to engage with active and passive talent to attract the resources required to successfully complete the project. Our niche and our reach were the key facets needed to staff this project.

## THE RESULT



### Quality Improvement:

By leveraging relationships with candidates in our database OnPoint recruiters were able to qualify and refer talent who were carefully screened and selected to meet the specific needs of the organization.



### Streamlined Interview process:

Candidates were pre-screened using a unique interview form created in partnership with the client. Initial client phone interviews were scheduled followed by Video interviews with the hiring managers for final selection.



### Quality Hires:

12 months after project inception, 96% of referrals remain employed with the client.



### Time to Hire:

All positions filled (offers out and accepted) within 90 days.

## ABOUT ONPOINT

OnPoint is a clinical research staffing company providing Contract, Direct Hire and Temp to Hire staffing services to the Life Sciences Industry. Our team of highly experienced and dedicated professionals deliver you the competitive edge in today's market.

### CASE STUDY

#### SERVICES:

- Scale up staffing Solution for Complex Therapeutic area

#### OUTCOME HIGHLIGHTS:

- Customer Dedicated Team offering Rapid Fill Rates and quality FTE hires

#### EFFICIENCY HIGHLIGHTS:

- 96% Retention Rate after 12 months
- Ramp up of 56 FTE Sr. CRA's in 90 days

### CONTACT ONPOINT

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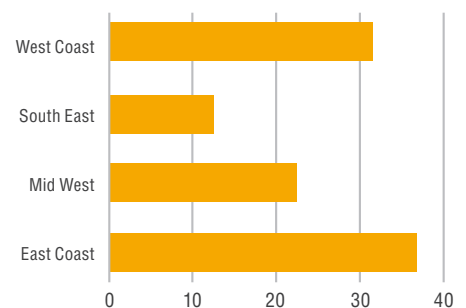
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Submissions by Region



Number of CRAs Placed by Region

